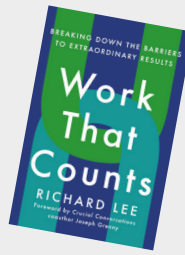


# Work That Counts™

## IN AND ACROSS TEAMS



*“The concepts and message in Work That Counts are spot on! Richard nails what is required to drive healthy change and performance in organizations of all sizes.”*

John Donahoe, CEO of Nike, former CEO of eBay, Bain & Co. and ServiceNow

### Course Overview

This program provides the framework and skills to increase impact working in and across teams. Three levers, *when optimally applied together*, can drive inordinately greater impact and results:

### Empowered Relationships

The fuel to take action and drive decisions.

### Align to do the Right Thing

Choosing to do the right thing for the broader team.

### Collaborate Across Teams

Partnering in and across teams to achieve goals.



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### Learning Objectives

How to strengthen three interdependent levers – applying insights to a current commitment.

How to drive a more empowered relationship, as a team lead or as a team member.

How to choose to do the right thing – for your broader organization.

How to partner in and across teams to achieve cross-functional goals.

### Organizational Objectives

Drive and accelerate results and innovation.

Improve working relationships – up, down and across – reduce frustration.

Strengthen professional productivity.

Build a more empowered, aligned and collaborative culture.

Build a stronger enterprise-wide mindset.

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### Program Highlights

Participants select a real project and apply skills and concepts throughout program.

A Self-Assessment gives participants insight into their personal impact score.

Application Partners provide opportunities to practice skills.

Activities are engaging and fun to emphasize learning points.

A multi-fold takeaway provides quick access to the learning as well as participant's documented key insights and actions after the program.

**Length:** Delivered in up to a full day format; internal train-the-trainer certification available. Virtual self-paced and facilitator-led available.

**Audience:** Teams driving crossing function initiatives, people leaders at all levels and their teams (executive to front line), team leads, hi-potentials, and any employee wanting to strengthen their impact in complex organizations.

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